

# **Initial Financial Organizer**

Client Name

Spouse / Significant Other Name

# PLEASE COMPLETE THIS CONFIDENTIAL INITIAL FINANCIAL ORGANIZER & RETURN IT PRIOR TO YOUR FIRST MEETING

This confidential Initial Financial Organizer is necessary to help us begin preparing for your meeting. If you are unsure of an answer, or are uncomfortable providing a response, simply leave the question blank.

## Section 1: Questions

#### What is Important to You?

What are the most important topics you want to be sure to cover at our meeting?





Analysis of tax returns & working to reduce tax liability



Review investments



College funding for children & grandchildren



Estate and/or charitable planning



Reviewing risk management (life, disability, long term care, property & casualty insurance)

What circumstances could affect your financial future (i.e. births, employment, care for elderly parents, inheritance, selling house, etc.)?

Are you interested in sustainable investing?

Yes

Maybe, I'd like to learn more

No

#### **Financial Goals**

Examples of goals: retirement, college funding, new home, new car, gifting, travel, etc.

Goal Amount

**Date to Achieve** 

What is the most important financial accomplishment you would like to achieve in the near-term?

What do you see as your most important legacy to your family, your community and/or the world?

## Section 1: Questions

Cash Flow  Do you expect any significant changes to your cash flow (income or expenses) this next year? The next 1-3 years?	
Additional Comments, Thoughts, Notes, Ideas or Doodles	

#### Section 2: Documents to Return

Please provide copies of the following documents, if applicable.

#### **Retirement & Employee Benefits**

Social Security Statement (estimate can be obtained at http://ssa.gov/estimator)

Pension Statement

Employee Benefit Summaries (health benefits, any group life or disability insurance, etc.)

#### **Tax Information**

Income tax returns (two years preferred)

Paystubs

W2

#### **Outside Investment Statements**

Investment statements and available options for company retirement plans (401(k), 403(b))

Other investment statements (brokerage, mutual funds, IRA, CD, etc.)

#### **Insurance Documents**

Insurance and/or annuity contracts

#### **Estate Planning Documents**

Estate Planning documents (wills, POAs, trusts, and prenuptial agreement, if applicable)

#### **Other Financial Planning Documents**

Business arrangements (buy/sell, stock options, etc., if applicable)

Any other information that will assist in our evaluation of your finances

Personal Inform	nation	Client	:1			Client 2			
Birthdate  Gender  US Citizen  Social Security #	Male Yes	Female No			Male Yes	Female No			
Marital Status	Single	Married	Divorced	Widowed	Single	Married	Divorced	Widowed	
Prior Marriages	Yes	No			Yes	No			
Prenuptial Agreement	Yes	No			Yes	No			
US Veteran	Yes	No			Yes	No			
Please mark check	k box next	to preferre	d contact m	nethod.					
Address									
	City				State	Zip			
E-mail Home Phone Cell Phone Work Phone									
<b>Employment St</b>	atus	Client <sup>1</sup>	1			Client 2			
Currently Employed Business Owner, Partner or Professional Practice Retired Contractor, Consultant or Freelance Not Currently Employed Employer Name (if retired, last employer) Employer Address			Bus Ret Cor Not Employe (if retired, i	Currently Employed  Business Owner, Partner or Professional Practice Retired Contractor, Consultant or Freelance Not Currently Employed  Employer Name (if retired, last employer) Employer Address					
Job Title				Job Title	9				
Years at Employer			Years at	Years at Employer					
Retirement Year Occupation (Former, if ret	tired)			Retirem Occupa	ent Year tion (Former, if retire	ed)			
Children / Gran Name (First, Last)	dchildrei	n / Family Date of Bi	rth Age	Grade (	Gender Relation	<b>nship</b> (e.g. child	Social Se	curity #	

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Professional Advisors			
CPA / Tax Preparer:			
Name & Firm  Email  Phone			
May we discuss financial and personal information with your CPA	<b>∖</b> ?	Yes	No
Attorney:			
Name & Firm  Email  Phone			
May we discuss financial and personal information with your Atto	rney?	Yes	No
Other advisors or people you want to have knowledge of y	our finai	ncial affairs	s, if applicable:
Name / Relationship			
Name / Relationship			
Risk Management / Insurance Please check which insurances you hold			
Life Insurance	Yes	No	
Disability Insurance	Yes	No	
Long Term Health Care	Yes	No	
Homeowners / Renters	Yes	No	
Automobile	Yes	No	
Personal Liability	Yes	No	
Umbrella Liability Coverage	Yes	No	
Medical Coverage	Yes	No	
Estate Planning			
Do you have a will(s)?	Yes	No	
Do you have a living trust(s)?	Yes	No	
Do you have a Durable Power of Attorney?	Yes	No	
Do you have a Health Care Power of Attorney?	Yes	No	
Do you have a Donor Advised Fund?	Yes	No	
Other			

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					Comments	
Outstanding Balance	Rate	Term	Monthly Payment	Joint	Client 1	Client 2
		Mortgage Amount: Type (Fixed/Variable): Term: Origination Date: Monthly Payment:				
	counts & inform Outstanding Balance	Counts & information? If so, page 15 and 16	Counts & information? If so, please provide the info  Outstanding Balance Rate Term  Property: Interest Rate: Property Value: Mortage Company Mortgage Amount: Type (Fixed/Variable): Term: Origination Date: Monthly Payment: (Principal and Interest Only)	Counts & information? If so, please provide the information in Adoutstanding Balance Rate Term Monthly Payment  Property: Interest Rate: Property Value: Mortage Company: Mortgage Amount: Type (Fixed/Variable): Term: Origination Date: Monthly Payment: (Principal and Interest Only)	counts & information? If so, please provide the information in Additional (  Outstanding	Counts & information? If so, please provide the information in Additional Comments  Outstanding Balance Rate Term Payment Joint Client 1

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Current Annual Income & Savings Please	e provide Gross / Pre-tax figures	
Income	Client 1	Client 2
Employment Wages		
Bonus		
Rental Income	·	
Income from Business Entity		
Alimony or Child Support		
Pension		
Social Security		
Annuity Income		
Other Income		
Savings & Contributions		
401(k) / 403(b) / Simple IRA		
Employer Match		
Traditional IRA Contribution		
Roth IRA Contribution		
Additional Retirement Contribution		
Deferred Compensation		
Deposits to Checking or Savings		
Other		

Retirement Planning		Client 1		Client 2		
Date of Desired Retirement						
Current Planned Age to Begin Social Security						
Are you eligible to receive a pension?	Yes	No	Yes	No		
If so, what is the estimated benefit?						
Beginning at what age?						
How much do you plan to spend per year in retirement?			Gross	Net		
College Planning						
Will you be providing for a child, grandchild, or others higher eduction of	costs?		Yes No			
If yes, for how many years?						
How many children / grandchildren / or others?						
How much do you estimate yearly costs will be per child in today's dolla	ars?					
Name of college, if known						
Public or Private? In-state or Out?						
How much have you set aside for future education costs?		<u> </u>				
Have you established education account(s) such as a 529, UTMA or Co	overdell acc	ount?	Yes No			